



CONSISTENT • RELIABLE • SUSTAINABLE

TERMS OF SALE POLICY

DLG Naturals BW terms of sale are determined based on current sales programs and promotions. The credit department works closely with sales to institute and modify appropriate terms that maximize sales outcomes.

Advance payment discounts may be used to close new business, if needed. Standard payment terms are net 30; net 45, or four equal quarterly equal payments due on days 1, 90, 180, and 270. This last option is only available go highly qualified customers.

Terms for orders already shipped cannot be altered or modified without approval from the credit department.

CREDIT CARD POLICY

DLG Naturals BW does not accept credit cards as a method of payment for customer purchases. Sales are via cash or Paypal.

DELINQUENT ACCOUNTS POLICY

A Delinquent Account is a balance more than 90 days past due. The account is placed on a credit hold; barring future orders from being processed or shipped. The sales and credit team will work with the customer to resolve the issue. If the outstanding balance is not resolved with payment, the revenue is canceled.

CREDIT EVALUATION POLICY

The credit department establishes and maintains credit lines and payment terms for all new and existing customers. Credit is extended to customers, who can demonstrate their ability to repay a debt. Creditworthiness may be determined via third-party credit information from Dun & Bradstreet, trade references, and the customer's financial information (when required).

The credit department evaluates the informatio and will determine if the customer has the ability and willingness to pay at the required level. In the absence of any apparent credit issues, such as bankruptcy or a documented case of fraud, appropriate credit limits will be set.

CREDIT REVIEW POLICY

For existing customers, the credit department reviews credit limits as needed. All limits may be subject to change based on changes in customer creditworthiness. Individual orders are referred to the credit department when an account is over their credit limit, and/or the customer is past due and every attempt has been made to seek payment.

If satisfactory arrangements cannot be made, the account is placed on a credit hold. Orders in progress will be held or canceled.